

**Wal-Mart Stores, Inc.'s "Business to Business"**  
**August 20, 2008 from 10:00 a.m.-5:00 p.m.**

This session will provide you and other local Denver-area suppliers with several networking and informational opportunities, including:

- Learning about Wal-Mart and Sam's Club's supplier development process for services and products;
- Understanding the local purchase programs for Wal-Mart and Sam's Club;
- Meeting local store managers and other senior leaders from the market and regional management and buying teams;
- Finding out how to leverage Sam's Club as a resource for their business beyond just an affordable destination to source products;
- Learning the process for leasing store front space from the leasing department leadership team;
- Obtaining information about the construction department's bid process;
- Finding out more about the support services provided by the company, including supplier diversity and their partnership with the Business Consortium Fund;
- Learning best practices on how to make environmental sustainability work for their business and community; and
- Presenting products to the leadership team that makes actual vendor decisions.

In addition, this session will provide attendees with the opportunity to network with other local businesses in the community, and to further discuss your products or services, as well as potential partnership opportunities with Wal-Mart and Sam's Club and other Denver-area businesses. During this time, our local and home office representatives will also work to ensure that you meet all minimum requirements to conduct business with Wal-Mart and Sam's Club, and walk you through the appropriate steps.

Wal-Mart has never been reluctant to invest in communities, and we are proud to be a "Store of the Community." As part of this, we are committed to buying the local products and services our customers need and want, and supporting local economies in the communities we serve. In fact, in FY 2008, Wal-Mart Stores, Inc. spent more than \$1.1 billion for merchandise and services with more than 961 suppliers in the state of Colorado.

We hope you are able to join us for what we hope will be a mutually beneficial presentation and meeting. We ask that you register online at <http://www.walmartstores.com/b2b>. **Online registration opens Wednesday, August 6<sup>th</sup> and will be available through Friday, August 15<sup>th</sup>.** Please respond quickly, as space is limited. We hope to see you in Denver!

Please find the event location below:

Crowne Plaza Denver International Airport Convention Center  
15500 E 40th Avenue  
Denver, CO 80239  
Phone: 303.371.9494  
Fax: 303.375.1808

**Agenda:**

9:30 am

**Doors open, Registration begins**

10:00 am – 2:00 pm

**General Session**

- Supplier development process for Wal-Mart & Sam's Club
- Local purchase programs for Wal-Mart and Sam's Club;
- How to leverage Sam's Club as a resource for your business
- Wal-Mart's Sustainability Initiatives

2:00 pm - 5:00 pm **Breakout Sessions**

- Meet with local store managers and other senior leaders from the market and regional management and buying teams; present product
- Meet with Supplier Diversity & Supplier Development
- Presentation from Construction & Leasing, meet representatives from Corporate Office